

## Claremont Cloud - Proactive Cloud Management For Your Oracle Applications

### Oracle in the Cloud.

**Businesses demand adaptability. Moving Oracle on-premise applications into the Cloud provides organisations with the flexibility required to tackle the complex challenges around operational efficiency, dexterity and speed.**

**This enables more effective collaboration and helps to lower costs – both in time and money.**

Hosting Oracle software in the Cloud can bring unique challenges for licensing and support. It is therefore important to work with a Cloud hosting partner who can address and prevent such difficulties.

### A True Cloud Solution.

Claremont Cloud™ provides its users with a personalised, accessible and secure Cloud hosting solution. It is a truly virtualised platform on which you can run any and all of your Oracle business applications. Operational management and technical support is provided entirely by Claremont's specialist team. This reduces the need to keep costly Oracle skills in-house.

Claremont is a UK-based organisation that has been providing hosting and Managed Services for Oracle users for many years. Oracle is at the centre of everything we do.

Claremont Cloud™ combines our expertise in hosting and infrastructure, with our extensive knowledge of running and managing Oracle applications. This is all backed-up by our robust ITIL-based processes, high standards and proactive approach to delivery.

Claremont Cloud™ is entirely run using Oracle's virtualisation software. It is the only Oracle VM-powered public Cloud available in the UK, outside of Oracle themselves. Importantly, it is configured according to Oracle's regulations, which ensures licensing compliance.

Our customers see all the benefits of working in the Cloud, without suffering the challenges, costs or delays that often arise if Oracle systems are hosted on platforms that do not comply with Oracle's fixed policies for 'hard-partitioning'.

Not all Clouds are created equal – it's important to check how your Oracle applications will be hosted to avoid massive support and licencing issues.

### Cloud Value. Delivered.

Claremont Cloud™ enables Oracle customers to drive business value from the Cloud. Our experienced, practical and responsive team hosts and manages your Oracle systems, providing you with:

- A true Cloud solution that keeps all applications in one place.
- UK-based Service Managers offering personalised support.

- Complete DBA and technology management of all your Oracle systems.
- Commercial and operational flexibility.
- Adaptability – the ability to scale capacity up or down as needs evolve.
- Oracle licencing compliance through the use of hard partitioning, as required by Oracle\*.
- Comprehensive SLAs for Oracle availability and incident resolution.
- Multiple UK data centres, compliant with ISO 27001 and PCI-DSS, which provide data security and geographically remote DR solutions.
- Flexible pricing models to fit with your business needs.
- ITIL-based processes for Incidents, Problems, Changes, Releases, Capacity, Availability, Business Continuity, etc. which supports full service beyond mere hosting.
- Reduced carbon footprint, through the use of fewer hardware resources. Our primary data centre is highly energy efficient, with a state-of-the-art PUE (Power Usage Effectiveness) of 1.2.

## Old World Diligence. New World Agility.

UK data centres and on-site UK Service Managers are an essential part of our personalised, cost-effective Cloud hosting solution. This ensures that we deliver both the benefits of old world diligence and new world agility.

## Unrivalled Hosting Flexibility.

Claremont Cloud™ is delivered alongside our dedicated hardware, VMWare Cloud and co-location hosting options. This arms you with multiple options, and provides unrivalled flexibility for hosting your Oracle solutions. Claremont's hosting services include:


- Claremont Cloud or VMWare Cloud.
- Dedicated or Co-Location Hosting.
- A Powerful Hybrid Solution.

Contact a member of our team to find out how you can drive business value from Claremont Cloud™ or our other hosting solutions.


\*<http://www.oracle.com/us/corporate/pricing/partitioning-070609.pdf>

### WHY CLAREMONT CLOUD?


#### New World Agility




Claremont Cloud is built on industry leading infrastructure, all configured for N+1 high availability: Oracle VM virtualisation, Cisco UCS blade servers, Dell Compellent storage, Cisco switches, Fortigate firewalls



We provide options for VMWare Cloud, dedicated hardware &/or co-location alongside Claremont Cloud




We provide comprehensive service management & technology support, delivered wholly by UK staff




We provide availability & incident-based SLAs


#### Old World Diligence




Multiple UK data centres mean added security and peace of mind





Our data centres exceed Tier III data centre specification and are certified compliant for PCI-DSS and ISO-27001



Our data centres are environmentally friendly, with a PUE of 1.2



Our data centres are connected by fully resilient 10Gbps dark fibre networks

## Claremont.

1 Farnham Road, Guildford, Surrey GU2 4RG  
T: +44 (0)1483 549 004

Rotterdam House, 116 Quayside,  
Newcastle upon Tyne, NE1 3DY  
T: +44 (0)191 206 4152

E: [info@claremont.co.uk](mailto:info@claremont.co.uk)  
W: [www.claremont.co.uk](http://www.claremont.co.uk)



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