

### Accelerate Oracle BI Applications

Gain significant new insight into your business in three months or less at a significantly lower cost than building a bespoke solution.

Oracle Business Intelligence Applications (OBIA) are part of Oracle's Business Analytics Suite. They are comprehensive, pre-built software solutions that sit alongside E-Business Suite, PeopleSoft and JD Edwards. OBIA provides actionable insight to help you make informed and timely decisions, on accurate data, to better run your business.

Claremont can help you deliver OBIA quickly, incorporating some of your key local information into a personalised front-end, enabling your end users and IT staff to use the solution effectively, supporting business change and training, and ensuring your investment is met with positive business results.

We will also help you combine operational or realtime data into your solution, using our prebuilt Control Centres, such as Payroll Control Centre, which work in full alignment with OBIA solutions. We can also help you connect your solution to other Oracle and non-Oracle data sources, to ensure a comprehensive and coordinated Analytics delivery.

#### The reporting challenge

Business Intelligence deployed effectively can address the common reporting challenges experienced by most organisations. These challenges typically include:

- Information that is spread across disparate systems, spreadsheets and sites.
- Time consuming, expensive and error prone manual data collation activities to create meaningful information.
- Users that can't self-serve the information they need to do their jobs.
- Timeliness of accurate Management Information to help to drive operational efficiencies.
- Finding a solution that provides flexibility for change in your business.

Each module of OBIA is delivered with hundreds of dashboards, reports and metrics, comprehensive extract routines from E-Business Suite and a fully-tuned data warehouse. This will help you save huge amounts of effort trying to build from scratch. It has repeatedly been shown that building a comprehensive data warehouse from scratch rarely works. The cost is too large, the time taken too long and the business requirements change as the project edges forward.

Claremont can also deliver affordable, pre-tested enhancements, providing you with more tailored offerings ready to meet the needs of key Oracle users from day one.

Claremont is an Oracle Gold Partner and is Specialized to deliver OBI solutions. Our experts can build a demonstration of the applications on your data in 5 days and can deploy an OBIA solution live in as little as 60 days. This still gives us time to work with you on a personalised experience for your organisation. Claremont's Accelerate methodology ensures that you get all of the standard functionality of OBIA in a single, fast, personalised implementation.

Claremont extensions deliver a pre-tested set of enhancements that allow an Oracle end user to see relevant and useful reporting dashboards from the start.

#### Pricing

Number of Modules	Licence	Consultancy
1	£28,000	£41,500
2	£56,000	£57,500
3	£84,000	£69,000

Oracle licence fees are indicative and will vary depending upon the number of users, number of modules ordered, and breadth of functionality and are subject to client-specific Oracle agreements. Purchasing more than one application will result in implementation economies of scale.

With a finance agreement over 3 years, this can work out as little as £2,800 per month.

## OBIA Accelerate Solution

It is vital that an implementation is significantly more than an installation. This is where many projects fail, and why it is so important to employ a specialist.

Each implementation will include the following activities within the fixed price:

1. Installation on 3 environments – Dev, UAT and Production.
2. Standard configuration for all agreed and purchased BI Applications.
3. Benefits Realisation and Personalisation Workshops.
4. Development of up to 3 bespoke dashboards and up to 5 new or customised reports.
5. Collection of up to 5 custom fields (flexfields, EITs) from the source systems.
6. Data load, testing and reconciliation, security and performance tuning.
7. End user and technical training.
8. Adoption and change management support.
9. Optional implementation of Claremont pre-tested extensions.

Each of the activities above is tailored to your organisation, but will be subject to agreed T&Cs.

Without the additional elements beyond the installation, users will be underwhelmed with the out-of-the box results and the data may not be trusted if it is not understood properly. The applications may quickly fall into disrepute and it will become very difficult to restore business confidence.

## Extensibility and upgrades

OBIA allows you to extend your functionality without invalidating your warranty and as you upgrade your E-Business Suite, so will Oracle upgrade its OBIA suite. This gives further protection against increasing costs, reduces testing needs and ensures that the solution stays current.

Claremont enhancements are applied in a controlled manner, so do not impact Oracle OBIA or Applications upgrades.

## Business benefits

Our Accelerate OBIA solution helps organisations to realise the following business benefits:

- The provision of Oracle BI Applications is much more than just reporting. They are analytical workspaces that replace expensive and timing consuming data processing, management information and consolidation activities.
- Organisations can analyse information instantaneously, accurately and cheaply.
- Opening up the analytic workspaces will provide you with much better insight into your business and the ability to more easily drive operational efficiencies.
- There is a low cost of entry, optionally with no up-front capital cost for licences or implementation.
- Provides a robust and flexible platform for growth and change in your business, whether that is in business processes or technology service delivery.

## Why Claremont?

We can also host and manage the solution, giving you a Cloud/SAAS experience. We provide ongoing support for many of our customers and are happy to build a support arrangement that suits your organisation, offering 1st, 2nd or 3rd line services and allowing you to shape your internal support capabilities. We provide:

- Access to expert Oracle E-Business Suite domain knowledge for rapid and effective configuration of your analytical workspace.
- Easy engagement with our industry leading Managed Services team to guide and support you on your BI journey.
- A full set of SLAs for Incident Management (response and resolution times), Problem Management and Change Management.



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