DATASHEET

Claremont Cloud

COMPREHENSIVE CLOUD MANAGEMENT FOR YOUR ORACLE APPLICATIONS

CLAREMONT

dsp Group company

Businesses demand adaptability. Moving Oracle on-premise applications into the Claremont Cloud™ provides organisations with the flexibility required to tackle the complex challenges around operational efficiency, functionality and speed. This enables more effective collaboration and helps to lower costs - both in time and money.

Unrivalled Hosting Flexibility

UK data centres and on-site UK Service Managers are an essential part of our personalised, cost-effective Cloud hosting solution. This ensures that we deliver both the benefits of old world diligence and new world agility.

Claremont Cloud™ can be delivered as part of a hybrid cloud environment alongside public cloud, co-location and dedicated hardware options. This provides you with unrivalled flexibility for hosting your Oracle solutions.

Cloud Value That Delivers

- A true Cloud solution keeping all applications in one place
- Oracle licensing compliance
- Comprehensive service management and technology support
- Complete DBA and technology management
- Scalability- Scale your capacity as needs evolve
- Comprehensive SLAs for availability and incident resolution
- Multiple Tier III UK data centres
- Certified compliance with 1SO27001 and PC1-DSS

- Geographically remote Disaster Recovery solutions
- Flexible pricing models to ft your business needs
- ITIL-based processes
- Reduced carbon footprint with highly efficient data centres
- Industry leading infrastructure configured for N+1 availability

Built on Oracle virtualisation technologies (OLVM)

We provide dedicated hardware &/or co-location alongside Claremont Cloud

We provide comprehensive service management & technology support, delivered wholly by UK staff

We provide availability and Incident response/resolution based SLAs

Multiple UK data centres mean added security and peace of mind

Our data centres exceed Tier III data centre specification and are certified compliant for PCI-DSS and ISO-27001
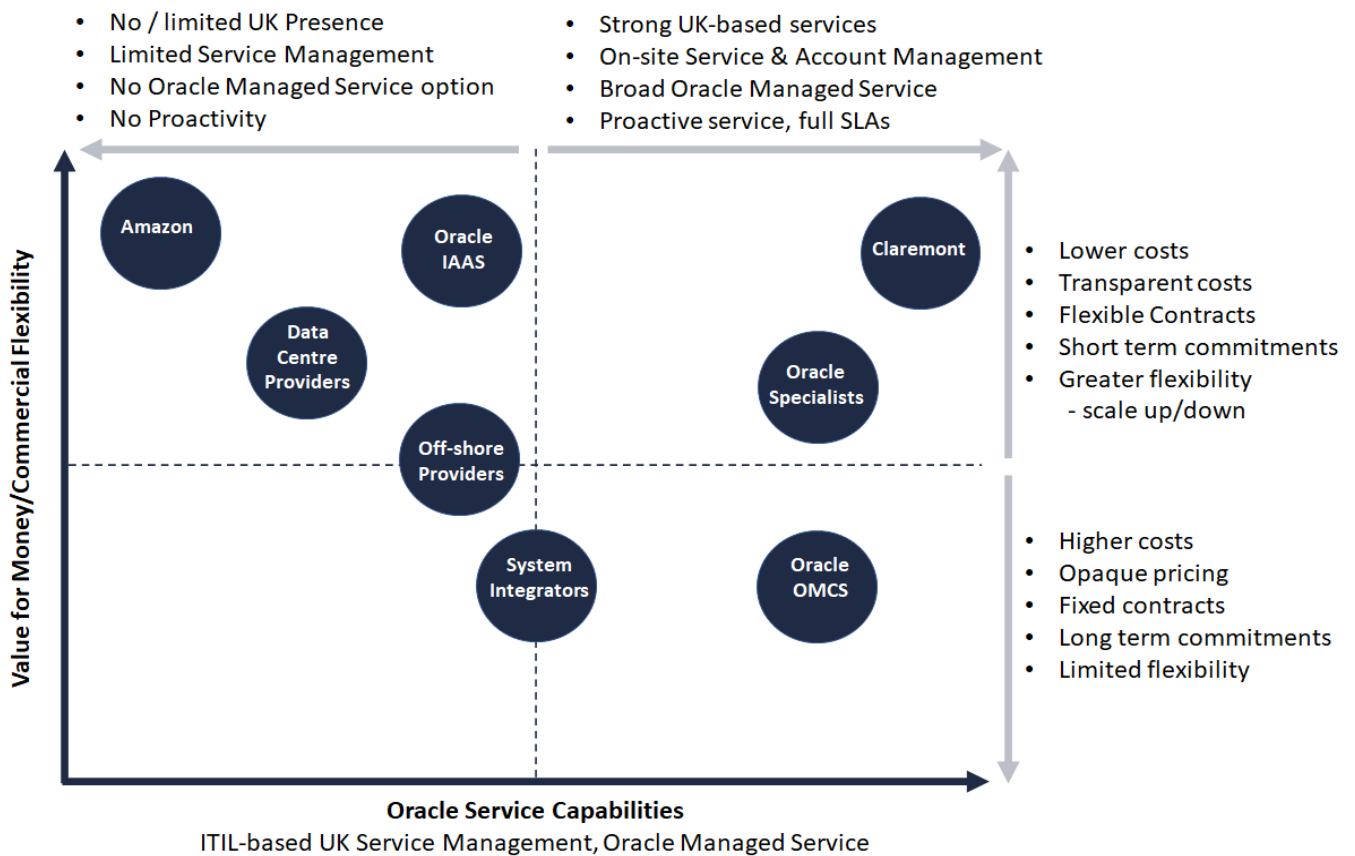
Our data centres are environmentally friendly, with a PUE of 1.2

Our data centres are connected with fully resilient fibre networks

The Right Oracle Hosting Partner Balances Service, Capability & Cost. No Provider Excels In Every Area.

- No / limited UK Presence
- Limited Service Management
- No Oracle Managed Service option
- No Proactivity

- Strong UK-based services
- On-site Service & Account Management
- Broad Oracle Managed Service
- Proactive service, full SLAs

Value for Money/Commercial Flexibility

- Amazon
- Oracle IAAS
- Claremont
- Data Centre Providers
- Oracle Specialists
- Off-shore Providers
- System Integrators
- Oracle OMCS

- Lower costs
- Transparent costs
- Flexible Contracts
- Short term commitments
- Greater flexibility
  - scale up/down

- Higher costs
- Opaque pricing
- Fixed contracts
- Long term commitments
- Limited flexibility

Oracle Service Capabilities
ITIL-based UK Service Management, Oracle Managed Service

About Claremont

We are a leading professional services organisation using Oracle software to help businesses improve processes and performance through the full system lifecycle to achieve competitive advantage.

As an Oracle Gold partner with a strong management team, an outstanding customer service history and a proven track record of successful service delivery, Claremont is trusted by many leading public and private sector organisations in the UK and Europe. Not all Managed Services Providers are the same.

Claremont is revolutionising the delivery of Oracle Managed Services with results that speak for themselves. We deliver a frst class service and at the same time save our customers on average, over half of their costs compared to previous providers.

If you are looking for an Oracle partner who can help you with your technology investment, goes about it the right way and can back up the talk, then contact us.